

1
2
3
4
5
6
7 UNITED STATES DISTRICT COURT
8 WESTERN DISTRICT OF WASHINGTON
9 AT SEATTLE

10 UNITED STATES FIDELITY AND
11 GUARANTY COMPANY,

12 Plaintiff,

13 v.

14 KAREN ULBRICHT, et al.,

15 Defendants.

CASE NO. C20-0369JLR

ORDER

16 **I. INTRODUCTION**

17 This matter comes before the court on the parties' dueling motions to exclude their
18 opposing party's expert witness. Defendants PM Northwest, Inc. ("PM Northwest"),
19 Heide Ulbricht, Karen Ulbricht, and Robert S. Ulbricht (the "Ulbrichts") (collectively,
20 "Defendants") move to strike the expert opinion of Plaintiff United States Fidelity and

21 //

22 //

1 Guaranty Company’s (“USF&G”)¹ expert, Allan D. Windt. (Windt Mot. (Dkt. # 68);
 2 Windt Reply (Dkt. # 89).) USF&G opposes the motion. (Windt Resp. (Dkt. # 78).)
 3 USF&G, likewise, moves to exclude the testimony of Defendants’ expert witness Charles
 4 M. Miller. (Miller Mot. (Dkt. # 72); Miller Reply (Dkt. # 84).) Defendants oppose this
 5 motion. (Miller Resp. (Dkt. # 79).) Having considered the submissions of the parties and
 6 the relevant law, the court GRANTS in part and DENIES in part Defendants’ motion to
 7 strike Mr. Windt’s testimony (Dkt. # 68), and STRIKES portions of Mr. Windt’s report,
 8 as described below. The court further DENIES USF&G’s motion to exclude the
 9 testimony of Mr. Miller (Dkt. # 72).²

10 II. BACKGROUND

11 This dispute arises out of a personal injury action the Ulbrichts filed in January
 12 2018 in King County Superior Court against 18 defendants, including PM Northwest
 13 (“the underlying action”). (Compl. (Dkt. # 1) ¶ 9; SAC (Dkt. # 27) ¶ 3.4.) The
 14 underlying action alleged that Robert Ulbricht had contracted mesothelioma as a result of
 15 exposure to asbestos while working at an oil refinery in Anacortes, Washington. (SAC
 16 ¶ 3.5.) Several months later, PM Northwest contacted The Travelers Indemnity

17
 18 ¹ In their motions and briefs, the parties describe Plaintiff as either USF&G (*see*
 19 *generally* Windt Mot.; Windt Resp.) or “Travelers” (*see, e.g.,* Miller Resp. at 9). For consistency
 and convenience, the court refers to Plaintiff as “USF&G” throughout this order.

20 ² Neither party has requested oral argument (*see* Windt Mot. at 1; Windt Resp. at 1;
 21 Miller Mot. at 1; Miller Resp. at 1) and the court finds that oral argument would not be helpful to
 22 its disposition of the motion. *See* Local Rules W.D. Wash. LCR 7(b)(4); *see also* *Tubar v. Clift*,
 No. C05-1154JCC, 2009 WL 1325952, at *2 (W.D. Wash. May 12, 2009) (“The trial court’s
 gatekeeping role under *Daubert* is satisfied, even without a formal hearing, by the court’s
 probing of the expert’s knowledge and experience” (citing *Hangerter v. Provident Life &*
Accident Ins. Co., 373 F.3d 998, 1017 (9th Cir. 2004))).

1 Company, an affiliate of USF&G, to inquire about the existence of five (5) commercial
2 general liability policies. (Compl. ¶ 10.) The policies could not be readily found and a
3 search for the policies—or other evidence of their existence—commenced thereafter,
4 although USF&G contends that PM Northwest initially failed to put it on notice of the
5 urgency of the matter. (*See id.* ¶ 13-14.)

6 PM Northwest and the Ulbrichts ultimately resolved the underlying action in a
7 settlement and covenant judgment in the amount of \$4.5 million, which was to be paid
8 from insurance policies held by PM Northwest. (*Id.* ¶ 16; SAC ¶ 3.30.) The Ulbrichts
9 and PM Northwest sought a reasonableness determination in the underlying action, which
10 USF&G opposed. (Compl. ¶¶ 19-21; SAC ¶ 3.26.) The King County Superior Court
11 ruled that the judgment was reasonable on December 26, 2018, which was subsequently
12 affirmed on appeal on February 10, 2020. (Compl. ¶¶ 22-23, 25; SAC ¶¶ 3.30, 3.33.) On
13 May 1, 2019, USF&G paid the Ulbrichts \$2.5 million, which it contends represents the
14 full limits of the five alleged insurance policies. (Compl. ¶ 24; SAC ¶ 3.32.) On
15 February 12, 2020, two days after the appeals court affirmed that the settlement was
16 reasonable, the Ulbrichts sent a notice letter to USF&G under the Washington Insurance
17 Fair Conduct Act (“IFCA”). (Compl. ¶ 26; SAC ¶ 3.34.)

18 USF&G initiated this action on March 6, 2020, seeking a declaratory judgment
19 that the total available limits of liability under any policies PM Northwest held with
20 USF&G are \$2.5 million; that it had exhausted that amount by its May 1, 2019 payment
21 to the Ulbrichts and had no liability in excess of that amount; and that it neither acted in
22 bad faith nor violated IFCA through its handling of PM Northwest’s insurance claim.

(Compl. ¶¶ 31-49.) Defendants subsequently brought suit in federal court, which was consolidated with USF&G’s declaratory judgment action. (9/21/20 Order (Dkt. # 16).) Defendants’ suit alleges that USF&G breached various duties, as well as IFCA and the Washington Consumer Protection Act (“WCPA”), by failing to reasonably investigate PM Northwest’s claim before denying it coverage. (SAC ¶¶ 4.1-8.2.)

In advance of trial, which is set to begin on February 14, 2022 (Sched. Order (Dkt. # 17)), the parties have disclosed their claims-handling expert witnesses and the reports authored by each expert. (*See* Ackel Decl. (Dkt. # 69) ¶ 3, Ex. B (“Windt Report”); (Brownstein Decl. (Dkt. # 73) ¶ 2, Ex. A (“Miller Report”).) Each party now seeks to exclude or strike the report and testimony of its opposing party’s expert witness. (*See* Windt Mot.; Miller Mot.)

III. ANALYSIS

Pursuant to Federal Rule of Evidence 702, “[a] witness who is qualified as an expert by knowledge, skill, experience, training, or education may testify in the form of an opinion or otherwise,” provided:

- (a) the expert’s scientific, technical, or other specialized knowledge will help the trier of fact to understand the evidence or to determine a fact in issue;
- (b) the testimony is based on sufficient facts or data;
- (c) the testimony is the product of reliable principles and methods; and
- (d) the expert has reliably applied the principles and methods to the facts of the case.

Fed. R. Evid. 702. “Before admitting expert testimony into evidence, the district court must perform a ‘gatekeeping role’ of ensuring that the testimony is both ‘relevant’ and ‘reliable’ under Federal Rule of Evidence 702.” *United States v. Ruvalcaba-Garcia*, 923

1 F.3d 1183, 1188 (9th Cir. 2019) (quoting *Daubert v. Merrell Dow Pharmaceuticals, Inc.*,
 2 509 U.S. 579, 597 (1993)). “Relevancy simply requires that ‘the evidence logically
 3 advance a material aspect of the party’s case.’” *Id.* (quoting *Estate of Barabin v.*
 4 *AstenJohnson, Inc.*, 740 F.3d 457, 463 (9th Cir. 2014) (citation and internal alterations
 5 omitted)). Reliability “requires that the expert’s testimony have ‘a reliable basis in the
 6 knowledge and experience of the relevant discipline.’” *Id.* (quoting *Kumho Tire Co. v.*
 7 *Carmichael*, 526 U.S. 137, 149 (1999)). Where the testimony concerns “non-scientific”
 8 issues, the reliability inquiry “‘depends heavily on the *knowledge and experience* of the
 9 expert, rather than upon scientific foundations.’” *Hangarter*, 373 F.3d at 1017 (quoting
 10 *United States v. Hankey*, 203 F.3d 1160, 1169 (9th Cir. 2000) (emphasis added in
 11 *Hangarter*)).

12 The parties have each moved the court to exclude the testimony of their
 13 opponent’s claims-handling expert witness. The court begins by considering Defendants’
 14 motion before turning to its analysis of USF&G’s motion.

15 **A. Defendants’ Motion to Strike USF&G’s Expert Witness Allan D. Windt**

16 Defendants urge the court to “strike [Mr.] Windt as an expert and preclude his
 17 testimony at trial because” his report (1) “fails to set out any applicable industry
 18 standards and thus . . . lacks a reliable basis”; and (2) is comprised of analysis “directed at
 19 his legal conclusions on the ultimate issue, *i.e.*, whether or not USF&G acted
 20 reasonably.” (Windt Mot. at 12.) The court first addresses Mr. Windt’s qualifications to
 21 serve as an expert witness before turning to consider the relevance and reliability of his
 22 proffered testimony and whether he impermissibly opines on the ultimate issues in the

1 case.

2 1. Mr. Windt's Qualifications

3 In contesting the reliability of Mr. Windt's testimony, Defendants do not directly
4 argue that he lacks the requisite qualifications to serve as an expert witness. (*See*
5 *generally* Windt. Mot.) They do, however, characterize him as "an attorney with limited
6 experience advising insurance clients on the handling [of] insurance coverage claims"
7 and having "no professional insurance experience as an adjustor, appraiser" or working in
8 "any other direct industry" capacity. (*Id.* at 2.) The record, however, contains evidence
9 of Mr. Windt's substantial experience adjusting claims in a variety of jurisdictions, and
10 drafting insurance policies for insurance companies. (*See* Ackel Decl. ¶ 2, Ex. A ("Windt
11 CV") at 2.) He is also "a prominent insurance law commentator," *Hartford Fire Ins. Co.*
12 *v. Leahy*, 774 F. Supp. 2d 1104, 1111 (W.D. Wash. 2011), who has lectured and
13 published extensively on the subject of insurance claim adjudication. (*See* Windt CV at
14 1); *see also* Allan D. Windt, *Insurance Claims & Disputes, Representation of Insurers and*
15 *Insureds* (6th ed. 2013 & Supp. 2021).

16 Accordingly, the court finds that Mr. Windt is qualified, based on his knowledge
17 and experience, to give relevant and reliable expert testimony. *Hangarter*, 373 F.3d at
18 1018 (affirming that a district court's "probing" of an expert's "knowledge and
19 experience was sufficient to satisfy its gatekeeping role under *Daubert*"). However, even
20 if Mr. Windt has the "knowledge and experience" to offer relevant and reliable expert
21 testimony, *Hangarter*, 373 F.3d at 1017 (quotation marks and emphasis omitted), the
22 court must further evaluate whether he is able to do so in this case.

1 2. The Relevance of Mr. Windt’s Proffered Testimony

2 Defendants do not address or dispute the relevance of Mr. Windt’s proffered
 3 testimony (*see generally* Windt. Mot.) but the court must, nevertheless, consider the issue
 4 as part of its “gatekeeping role.” *Ruvalcaba-Garcia*, 923 F.3d at 1188 (citing *Daubert*,
 5 509 U.S. at 597). USF&G intends to have Mr. Windt opine at trial, as he has in prior
 6 cases, “on issues of coverage and duties to settle, defend and indemnify.” (*See* Windt
 7 Report at 2; Windt Resp. at 3.) Those topics are squarely at issue in this case. Thus,
 8 because Mr. Windt’s testimony on those subjects “logically advance[s] a material aspect”
 9 of USF&G’s case, the court finds that Mr. Windt’s proffered testimony is relevant.
 10 *Ruvalcaba-Garcia*, 923 F.3d at 1188.

11 3. The Reliability of Mr. Windt’s Testimony

12 The focus of Defendants’ argument is that Mr. Windt has not provided a basis for
 13 finding that he will offer reliable testimony because he “fails to set out any applicable
 14 industry standards” in his report and, instead, offers only “legal conclusions on the
 15 ultimate issue, *i.e.*, whether or not USF&G acted reasonably.” (Windt Mot. at 12.) The
 16 court disagrees that Mr. Windt has totally failed to identify applicable industry standards
 17 in his report. For instance, he explains, that, “in a typical case”—where the policy
 18 document can be located—an insurer will determine “whether it has the legal right to
 19 deny coverage . . . by considering the policy language, rules of construction, analogous
 20 case law interpreting the same or similar policy language, and any relevant statutes.”
 21 (Windt Report ¶ 5.) He then contrasts this with an atypical case, like this one, where the
 22 policy document cannot be found. (*Id.* ¶ 6.) In such a case, Mr. Windt testifies, an

insurer would “first consider[] who had the burden of proving that a policy existed and what the terms and conditions of the policy would have been.” (*Id.*) Later, he testifies that “it is sometimes possible to use secondary evidence to figure out what the policy stated without finding the policy itself.” (*Id.* ¶ 10.)

Testimony on the applicable industry standards is permitted by the Federal Rules of Evidence and, if offered by Mr. Windt at trial, the court finds that such testimony would be relevant and reliable based on his knowledge and experience. *See Ledcor Indus. (USA) Inc. v. Virginia Sur. Co.*, No. C09-1807RSM, 2012 WL 254251, at *2 (W.D. Wash. Jan. 26, 2012) (permitting testimony “as to whether Defendant complied with industry standards on the issue of bad faith”).

4. Ultimate Issue Testimony

The court agrees with Defendants, however, that Mr. Windt opines elsewhere in his report on the ultimate issue of USF&G’s reasonableness, or that he otherwise testifies on the applicable law. (Windt Mot. at 12.) Although Federal Rule of Evidence 704 permits opinion testimony that “embraces an ultimate issue,” Fed. R. Evid. 704(a), the Ninth Circuit has “repeatedly affirmed” that an expert cannot offer ““an opinion on an ultimate issue of law,”” *United States v. Diaz*, 876 F.3d 1194, 1197 (9th Cir. 2017) (quoting *Hangarter*, 373 F.3d at 1016). Thus, “[w]hile an expert witness may testify that an insurer deviated from industry standards on the issue of bad faith, he may not reach an actual legal conclusion that the insurer did so.” *Ledcor Indus.*, 2012 WL 254251, at *2. Accordingly, expert witnesses have been permitted to “discuss the industry standards and whether [the insurer’s] actions conformed with those standards,” but are prohibited from

1 opining “on the reasonableness” of the insurer’s actions in denying coverage where the
 2 extra-contractual claim at issue “rests on the question of whether [d]efendant acted
 3 reasonably.” *Liu v. State Farm Mut. Auto. Ins. Co.*, No. C18-1862BJR, 2021 WL
 4 717540, at *3-4 (W.D. Wash. Feb. 24, 2021).

5 At various points, Mr. Windt offers this sort of prohibited opinion testimony. For
 6 instance, he organizes his opinions under headers asserting that (1) “it was reasonable for
 7 USF&G to not provide PM Northwest a defense in April 2018” (Windt. Report at 3); (2)
 8 “it was reasonable for USF&G to provide PM Northwest a defense after USF&G
 9 received the certificates of insurance on July 10, 2018” (*id.* at 4); and (3) “USF&G’s
 10 attempt to locate the policies was reasonable” (*id.* at 6). And his discussion of each broad
 11 opinion contains further assertions about the reasonableness of USF&G’s conduct:

- 12 • “It is my opinion that it was reasonable for USF&G to conclude that the burden
 13 of proof was on the insured.” (*Id.* ¶ 6.)
- 14 • “Necessarily, therefore it was reasonable for USF&G not to afford coverage
 15 prior to July 9.” (*Id.* ¶ 7.)
- 16 • “In connection with writing my book and updating the book, I have read every
 17 reported insurance case in the country back to the 1940s, and I do not believe
 18 that any court in the country has ever held, when addressing the ‘potential’
 19 rule, that it is enough that there is a potential that policy provisions might exist
 20 that fit the facts.” (*Id.* ¶ 12.)
- 21 • “I am, however, aware of cases holding, consistent with USF&G’s conduct in
 22 this case, that an insurer cannot have a duty to defend unless the insured has,
 first, proven the terms of the missing policy.” (*Id.* ¶ 12 n.2.)
- “The fact that it apparently also did not occur to the USF&G employees was
 understandable and reasonable, whether or not it proves to have been a
 mistake.” (*Id.* ¶ 16.)

22 //

- 1 • The fact that USF&G was unsuccessful does not mean that USF&G's
2 investigation was not reasonable. In my opinion, it was reasonable. Moreover,
3 even if one were to believe that USF&G's investigation had been negligent,
4 that would not mean that USF&G's investigation constituted bad faith. (*Id.*
5 ¶ 17.)
- 6 • "Summarizing, for the combination of three reasons, USF&G's policy search
7 was reasonable." (*Id.* ¶ 20.)
- 8 • "I am unaware of any reason to conclude that Ms. Bemeche could not, at that
9 time, reasonably have so believed." (*Id.*)
- 10 • "I am unaware of any reason to conclude that those actions were
11 unreasonable." (*Id.* ¶ 21.)
- 12 • "The investigation by and through Ms. Corson and Ms. Bowers, beginning in
13 August and ending on September 7, was reasonable." (*Id.* ¶ 22.)
- 14 • "In short, at every stage, the conduct of the USF&G's employees was
15 reasonable." (*Id.* ¶ 25.)
- 16 • "It is always true, however, when a mistake is made by an employee, that a
17 better employee would not have made the same mistake. That does not mean
18 that the employer is always guilty of bad faith." (*Id.*)
- 19 • "If PM Northwest is contending that USF&G acted unreasonably because it
20 had had a duty to settle for the lower amount that the plaintiff had been willing
21 to accept, I disagree. To begin with, since as discussed above, it is reasonable
22 to conclude that USF&G did not have a duty to defend, it is reasonable to
conclude that USF&G did not have a duty to settle (which duty is governed by
a more demanding test). Moreover, based upon the facts that USF&G knew or
should have known on 8/2/18, it would have been reasonable for USF&G to
believe that it did not have a duty to fund a settlement." (*Id.* ¶ 27.)
- "Finally, with regard to the fact that USF&G reserved the right to seek
reimbursement if the Court of Appeals found that the stipulated judgment was
unreasonable, that was certainly a reasonable position to take at the time.
Note, too, that as discussed earlier in this report, even if it had been undisputed
that the amount of the settlement was reasonable, USF&G appears to have
overpaid. As for the issue of USF&G paying post-judgment interest in an
amount in excess of the policy limit, since the policy documents that were
found do not contain a provision obligating USF&G to make a payment in

1 excess of the policy limit, such a payment was not undisputedly owed. Note,
 2 too, that as discussed in this report, it is reasonable to conclude that coverage
 3 did not exist for the judgment; as a result, for that additional reason, it is
 reasonable to conclude that coverage did not exist for the interest on the
 judgment.” (*Id.* ¶ 28.)

4 These statements either seek to “instruct the jury as to the applicable law,” or to
 5 offer “an opinion on an ultimate issue of law.” *Hangarter*, 373 F.3d at 1016; *Liu*, 2021
 6 WL 717540, at *3-4. Neither form of testimony is permitted and so the court STRIKES
 7 the portions of Mr. Windt’s report that are identified above.

8 In sum, the court finds that Mr. Windt is qualified to offer relevant and reliable
 9 expert testimony on applicable insurance industry standards at trial. Accordingly, the
 10 court GRANTS in part and DENIES in part Defendants’ motion to strike Mr. Windt’s
 11 testimony, and STRIKES the offending portions of Mr. Windt’s report, as set forth
 12 above.

13 **B. USF&G’s Motion to Exclude Testimony of Charles M. Miller**

14 USF&G asks the court to exclude the testimony of Defendants’ expert Charles M.
 15 Miller because: (1) his testimony on industry standards will not assist the jury because he
 16 fails to address the standard of care at issue in this matter (Miller Mot. at 6-7); (2) his
 17 “failure to consider countervailing evidence renders his report unreliable” (*id.* at 7); (3)
 18 he draws conclusions on “primary facts” that “the jury is capable of comprehending”
 19 without expert testimony (*id.* at 8); and (4) his “report provides a running commentary on
 20 the chronology of events,” which attempts to usurp the fact-finding role of the jury (*id.* at
 21 8-9).

22 //

1 The court first considers whether Mr. Miller is qualified to provide expert
2 testimony and then, finding that he is qualified, turns to consider USF&G's arguments
3 that his testimony should nevertheless be excluded.

4 1. Mr. Miller's Qualifications

5 As USF&G acknowledges, Mr. Miller "is a practicing attorney with decades of
6 experience." (Miller Mot. at 4 (citing Brownstein Decl. ¶ 3, Ex. B ("Miller CV")).) In
7 addition to his legal experience, he also has approximately twenty years of experience in
8 the insurance industry—including as an adjuster (*see id.* at 2-3)—and has taught and
9 published on the subject of bad faith claims and other topics relevant to this matter (*id.* at
10 4-9). Moreover, Mr. Miller "has been retained in over 200 cases" and "qualified as an
11 expert on insurance industry claims handling standards and practices" on numerous
12 occasions. (*See id.* at 1-2.) His opinions have also been favorably cited by at least one
13 federal court in this circuit. *See, e.g., Gerawan Farming Partners, Inc. v. Westchester*
14 *Surplus Lines Ins. Co.*, No. CIVF 05-1186 AWI DLB, 2008 WL 80711, at *14 (E.D. Cal.
15 Jan. 4, 2008).

16 Although USF&G did not dispute Mr. Miller's qualification as an expert witness
17 in its motion (*see* Miller Mot. at 2), it argues on reply that Mr. Miller is unqualified based
18 on his apparent lack of experience with cases specifically involving a lost policy (Miller
19 Reply at 1-2). USF&G cites no cases in support of its proposal to define Mr. Miller's
20 prior experience in the insurance industry, including on issues of bad faith, so narrowly.
21 (*See id.*) And doing so would seemingly conflict with the Ninth Circuit's guidance that
22 expert witnesses are qualified "to give 'expert' testimony on the practices and norms of

1 insurance companies in the context of a bad faith claim” where they possess “at least the
2 *minimal foundation* of knowledge, skill, and experience required.” *See Hangarter*, 373
3 F.3d at 1016 (emphasis in original) (quoting *Thomas v. Newton Intern. Enters.*, 42 F.3d
4 1266, 1269 (9th Cir. 1994)); *see also In re ConAgra Foods, Inc.*, 302 F.R.D. 537, 551
5 (C.D. Cal. 2014) (“Prior experience need not consist of prior expert witness testimony on
6 the same issue.”). Notwithstanding his apparent lack of experience with missing policy
7 cases, Mr. Miller has otherwise demonstrated that he has “at least the *minimal*
8 *foundation*” necessary to offer relevant and reliable expert testimony on the issues
9 presented in this matter. *Hangarter*, 373 F.3d at 1016 (emphasis in original).

10 2. Mr. Miller’s Testimony on Industry Standards

11 USF&G next argues that Mr. Miller’s testimony on industry standards is “not
12 relevant to this case, is prejudicial, and will confuse (rather than assist) the jury” because
13 he fails to “address the only standard of care” at issue in this case. (Miller Mot. at 2.)
14 However, in his report, Mr. Miller testifies as to the industry standard for, among other
15 things, conducting a claim investigation in good faith (Miller Report at 16); locating old
16 or lost policies (*id.* at 21-28); taking statements in the course of a claim investigation (*id.*
17 at 66); the insurer’s obligation to discuss the implications of an excess verdict with the
18 insured (*id.* at 71); and an insurer’s obligation to defend the insured in litigation (*id.* at
19 79). Mr. Miller also opines throughout his report on whether USF&G’s conduct was
20 consistent with the industry standards he identifies. (*See generally id.*)

21 This testimony is directly related to Defendants’ second amended complaint,
22 which alleges that USF&G’s “denial of coverage without first conducting a reasonable

1 investigation constitutes bad faith conduct.” (SAC ¶ 5.5.) It thus “logically advance[s] a
2 material aspect” of Defendants’ case and is relevant and admissible. *Ruvalcaba-Garcia*,
3 923 F.3d at 1188.

4 3. Mr. Miller’s Alleged Failure to Consider “Countervailing Evidence”

5 USF&G next argues that Mr. Miller’s “failure to consider countervailing evidence
6 renders his report unreliable.” (Miller Mot. at 7.) For instance, USF&G faults Mr. Miller
7 for noting “only USF&G’s actions, without any consideration of PM Northwest’s
8 repeated delays and failures to provide information.” (*Id.*) As Defendants point out,
9 however, Mr. Miller does discuss PM Northwest’s interactions with USF&G at various
10 points in his report (*see* Miller Resp. at 7-8 (collecting examples)), and also directly
11 responds in his supplemental report to USF&G’s argument “that P.M. Northwest did not
12 cooperate with [USF&G’s] investigation because P.M. Northwest did not timely provide
13 [USF&G] with the pleadings in the Ulbricht action” (*see* Brownstein Decl. ¶ 5, Ex. D
14 (“Suppl. Miller Report”) at 12-13).

15 USF&G argues that this amounts to “paper[ing] over PM Northwest’s repeated
16 failures and delays to provide information” to USF&G. (Miller Reply at 3.) But if
17 USF&G perceives “weakness in the underpinnings of [Mr. Miller’s] opinions,” it should
18 plan to expose any such weaknesses through cross-examination and to argue that, as a
19 result, Mr. Miller’s testimony should have less weight and credibility. *Bergen v. F/V St.*
20 *Patrick*, 816 F.2d 1345, 1352 (9th Cir. 1987) (quoting *Polk v. Ford Motor Co.*, 529 F.2d
21 259, 271 (8th Cir. 1976), *opinion modified on reh’g*, 866 F.2d 318 (9th Cir. 1989).

22 Where, as here, the court has determined that Mr. Miller is qualified to offer relevant and

1 reliable expert testimony, a factual dispute of this sort is not a proper basis for excluding
2 his testimony altogether. *See Daubert*, 509 U.S. at 596 (“[C]ross-examination,
3 presentation of contrary evidence, and careful instruction on the burden of proof are the
4 traditional and appropriate means of attacking shaky but admissible evidence.”).

5 4. Mr. Miller’s Testimony on “Primary Facts” Within the Jury’s Common
6 Knowledge

7 USF&G further argues that Mr. Miller draws conclusions on “primary facts” that
8 “the jury is capable of comprehending” without expert testimony. (Miller Mot. at 8.)
9 Specifically, USF&G takes issue with Mr. Miller’s testimony that “[g]ood faith claim
10 practices require that [an] investigation be objective, thorough, and timely.” (*See Miller*
11 *Report* at 16 (quoting James J. Markham, et al., *The Claims Environment* 29 (1993));
12 *Miller Mot.* at 7.) USF&G asserts that it is “doubtful” that “the jury requires [Mr.]
13 Miller’s special knowledge to understand that an investigation should be ‘objective’ or
14 ‘timely,’” as these concepts are, according to USF&G, matters within the jury’s
15 “common knowledge.” (*Miller Mot.* at 7.)

16 Although “[e]xpert testimony is inadmissible if it concerns factual issues within
17 the knowledge and experience of ordinary lay people because it would not assist the trier
18 of fact in analyzing the evidence,” *Santiago Salas v. PPG Architectural Finishes, Inc.*,
19 No. C17-1787RSM, 2019 WL 399029, at *1 (W.D. Wash. Jan. 31, 2019), the Ninth
20 Circuit has cautioned that courts should not “overstate the scope of the average juror’s
21 common understanding and knowledge,” *United States v. Finley*, 301 F.3d 1000, 1013
22 (9th Cir. 2002). Moreover, expert testimony need only provide “appreciable help” to the

jury to be admissible. *See United States v. Gwaltney*, 790 F.2d 1378, 1381 (9th Cir. 1986). Mr. Miller’s testimony on insurance industry standards of care is certainly capable of providing such help to the jury in this case and, indeed, courts routinely permit expert witnesses to provide testimony of the sort contained in Mr. Miller’s report. *See Hangarter*, 373 F.3d at 1016; *see also Ledcor Indus.*, 2012 WL 254251, at *2. Accordingly, while the jury may understand the meaning of “objective” or “timely” in common usage, the court will not presume they understand those terms as they are used by the insurance industry. Because Mr. Miller’s testimony is aimed at educating the jury in that manner, the court finds his testimony to be relevant and reliable. *Ruvalcaba-Garcia*, 923 F.3d at 1188; *Finley*, 301 F.3d at 1013.

5. Mr. Miller’s “Running Commentary on the Chronology of Events”

Finally, USF&G asks the court to exclude Mr. Miller’s testimony because it contains “a running commentary on the chronology of events,” which attempts to usurp the fact-finding role of the jury. (Miller Mot. at 8-9.) It is plain that both expert reports offer a fair amount of factual recitation. (*See, e.g.*, Miller Report at 18-21, 28-32; Windt Report ¶ 19 (“Turning to the facts of this case . . .”).) However, the court has found that both experts are qualified to offer relevant and reliable expert testimony and does not find the presence of some surplus testimony to be a basis for excluding their expert testimony altogether.³

³ Indeed, the court recognizes that both Mr. Miller and Mr. Windt may need to discuss the facts of this case in order to provide relevant context for their expert opinion testimony. It cautions both experts, however, against doing so excessively or drawing legal conclusions from those facts, *Hangarter*, 373 F.3d at 1016.

1 Because the court finds that Mr. Miller is qualified to offer relevant and reliable
2 expert testimony on applicable insurance industry standards, USF&G's motion to exclude
3 his testimony is DENIED.

4 **IV. CONCLUSION**

5 For the reasons given above, the court GRANTS in part and DENIES in part
6 Defendants' motion to strike the testimony of Mr. Windt (Dkt. # 68), and STRIKES those
7 portions of Mr. Windt's report identified in this order. The court further DENIES
8 USF&G's motion to exclude the testimony of Mr. Miller (Dkt. # 72).

9 Dated this 21st day of December, 2021.

10 
11

12 JAMES L. ROBART
13 United States District Judge
14
15
16
17
18
19
20
21
22